

# Annual Report 2017-2018



**INALLIANCE**

Building A More Livable Workable World

# Board Members

## Members Since

- 2002 Sheri Remson
- 2008 Carl London, David Engberg, Steve Van Den Broeke (Secretary)
- 2009 Dave Leporiere (Immediate Past President)
- 2010 Karin Shine (Vice President)
- 2012 Chris Rice, Seren Taylor (President)
- 2013 Ted Morley (Treasurer)
- 2018 Donna Bettencourt

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*Thank you, Board Members for your steadfast support.*

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## Introducing our new Interim Executive Director!

INALLIANCE is kicking the new year off with some exciting news. With the recent departure of our Executive Director, the Board of Directors set out to find someone with the right vision and experience to lead the organization into the new year. We are pleased to announce that Andrea Croom will be serving as Interim Executive Director to INALLIANCE. Andrea began her career working with children with dual diagnoses in a non-public school setting and transitioned to working with adults with intellectual disabilities in 2004 and started working at INALLIANCE in 2005. Over the years, Andrea has served as a Supported Living Services Case Manager, Independent Living Services Director and Community Living Services Director. Please join us in welcoming her to this new role!





## Message from the Board President

This year, INALLIANCE continued its focus on services that improve the independence and community contribution of adults with developmentally disabilities. More than five hundred participants were served, 252 individuals in job placement and 258 volunteer placements. 147 people supported in their homes.

We've come through a year that was filled with both challenges and accomplishments. Despite the low unemployment rate and the financial impact associated with the state minimum wage increase, INALLIANCE was fortunate to be able to serve over one hundred new participants.

In the coming year there is still plenty to be achieved in the fulfillment of our mission at INALLIANCE, and I see next year lined up with many successes and great achievements. As we approach the end of this year, on behalf of the entire Board of Directors, I want to thank all the INALLIANCE staff and community contributors for being part of this family. We appreciate your great work, commitment and dedication, which has been vital to our success.

In this holiday season, I wish you and your families joy, warm memories and peace.

Sincerely,

A handwritten signature in black ink, appearing to read "Seren Taylor".

Seren Taylor  
Board of Directors, President

## Message from the Interim Executive Director

As INALLIANCE begins its 67th year of service to Northern California, I pause to reflect on the contributions of the many families, participants, community businesses, our dedicated staff, and volunteer Board members who have shared a vision for full community inclusion of people with intellectual disabilities.

The early “sheltered” workshop, started by volunteer families in 1952, acknowledged the capacity and need for their sons and daughters to perform productive work. In retrospect, it was a segregated place. In reality, in the year 1952, this community work center was an innovative approach, and for many participants, it was the first time they were acknowledged as adults who could do real work and earn a real paycheck. The door was opened.

These early participants were the true visionaries who let us know that they wanted more access to adult rights and privileges, in the communities where their brothers, sisters and friends lived and worked.

And so INALLIANCE began its thirty-year development of those community-based services that eventually closed our segregated sites. Our influence has been the crafting of supports that enable these contributing community members to live, work and volunteer in their rightful place.

We remain grateful to our families, participants, community businesses, staff and Board to whom we promise to always listen to those we serve and to remain focused on their vision of full inclusion in our community.

A handwritten signature in black ink, appearing to read 'AC', with a long horizontal flourish extending to the right.

Andrea Croom, MPA  
Interim Executive Director



Gary Croker (left) refurbishing desks and cabinetry for a government contract (80s).



Workers repairing and packaging damaged products for Procter & Gamble contract (80s).



Chuck Betz processing a microfilm order (80s).



Anthony and his Job Coach, Leonard working the concessions at Raley Field (2018).

# Program Highlights

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*579 people served across eight Northern California counties*

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## Community Living

147  
Individuals  
Served

The Community Living department encompasses the Supported Living and Independent Living Services programs. These departments provide flexible and tailored support services to individuals living on their own or those developing the necessary skills to live independently. The program successfully transitioned a new participant from Sonoma Developmental Center into a home of his own. Despite unusually high staff turnover, improvements to departmental efficiency were made and the quality of service was well maintained. Recruitment remains a key issue for the coming year.

## Community Employment

78  
Individuals  
Served

The Community Employment department encompasses three programs; Supported Employment, Tailored Day Services, and Job Development. Sixty-two people were supported in Competitive Integrated Employment (CIE), eighteen placed this year alone, earning an average of \$13.69/hour; one individual transitioned from a sheltered workshop to a full-time position, three advanced from Work & Life Skills to full-time above minimum wage positions.

## Work & Life Skills

73  
Individuals  
Served

With nineteen successful contracts throughout the Sacramento region, the program fosters real-world job training for people needing less support than 1-to-1 but more attention than Supported Employment can offer. Over the past year, eight individuals have transitioned from Work & Life Skills to competitive integrated settings, earning minimum wage or better. With real-world job training under his belt and intrinsic motivation, one individual was hired by UC Davis' Environmental Services Department stating at \$21/hour.

## Community Training

281  
Individuals  
Served

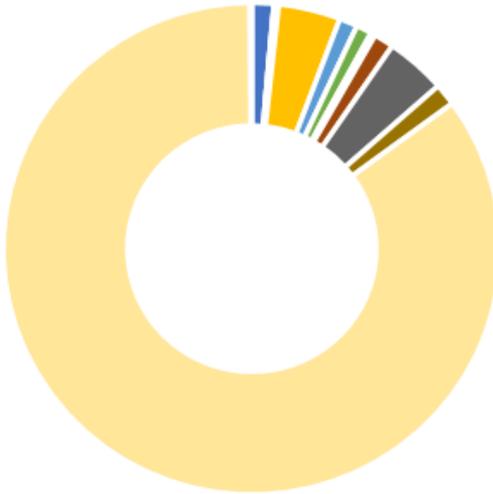
In community training, 117 individuals worked in competitive integrated employment or along-side contracted crews at locations such as Dimple Records, Hope Methodist Church, and UC Davis Medical Center.

Transition students are increasingly becoming a common referral. This year fourteen individuals were accepted into the Community Training Program with transitional support from their school to the community.

In Placerville, we are working diligently to decrease mileage costs and increase mobility training and independence by utilizing the El Dorado Transit system. As a result, mileage costs have already decreased by fifteen percent.

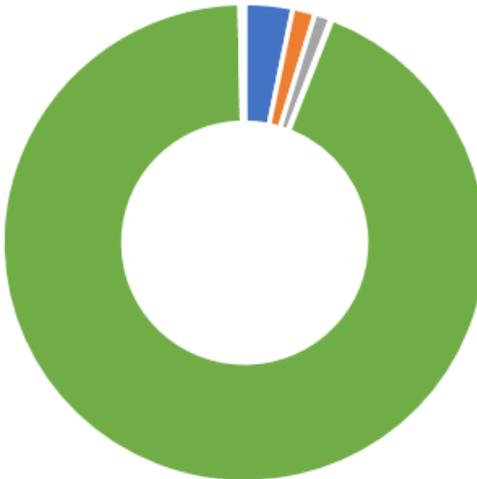
# Income & Expense Summary

## 2017-18 Functional Expenses



- Professional, \$284,785
- Legal, \$698
- Supplies, \$62,535
- Transportation, \$810,495
- Occupancy, \$237,295
- Communications, \$200,744
- Miscellaneous, \$63,315
- Interest, \$23,753
- Depreciation, \$260,568
- Participant wages, \$786,819
- Raw materials, \$292,199
- Staff salaries and Benefits, \$17,055,998

## 2017-18 Support & Revenue



- Services, \$658,814
- Sales, \$310,252
- Investment Income, \$225,474
- Donations & United Way, \$17,661
- Special Events, \$3,431
- Fee for Services, \$19,326,806
- Rental Income, \$50,389
- Other, \$16,593

# Statement of Financial Position

NORTHERN CALIFORNIA INALLIANCE

June 30, 2018

	<b>ASSETS</b>	<u>2018</u>
Current assets:		
Cash and cash equivalents	\$	2,504,843
Investments		4,053,811
Accounts receivable		1,725,474
Other current assets		430,391
Total current assets		<u>8,714,519</u>
Deferred compensation plan asset		6,170
Property and equipment, net		2,819,449
Total assets	\$	<u><u>11,540,138</u></u>
<b>LIABILITIES AND NET ASSETS</b>		
Current liabilities:		
Accounts payable and accrued liabilities	\$	1,032,227
Retirement benefit payable, current portion		141,944
Note payable, current portion		22,555
Lease obligation, current portion		137,631
Total current liabilities		<u>1,334,357</u>
Long-term liabilities:		
Deferred compensation plan liability		6,170
Retirement benefit payable, less current portion		92,108
Note payable, less current portion		3,220
Lease obligation, less current portion		558,610
Total long-term liabilities		<u>660,108</u>
Total liabilities		<u>1,994,465</u>
Net assets:		
Unrestricted		6,545,673
Unrestricted- board designated		3,000,000
Total net assets		<u>9,545,673</u>
Total liabilities and net assets	\$	<u><u>11,540,138</u></u>

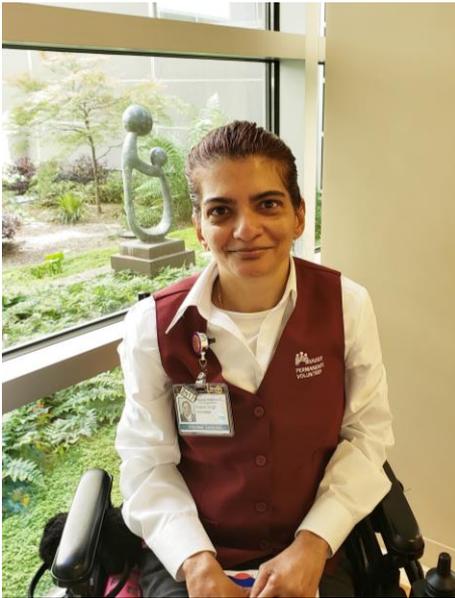
# Spotlight

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*“It’s good to volunteer somewhere... as you may not know how important it is until you’re there.”*

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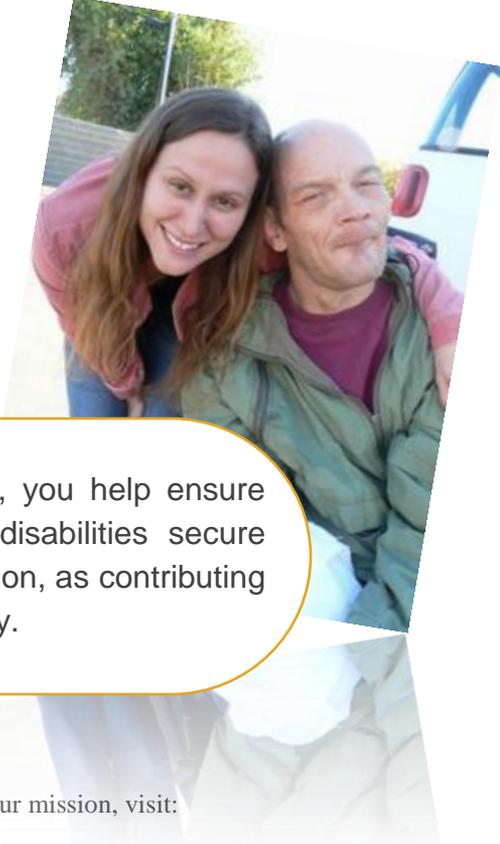
Resmi works part-time for the California Autistic Self Advocates. On her days off she volunteers as a courtesy guide for Kaiser Permanente. Just this year Kaiser staff honored her with an award of excellence for her spirit and dedication. Resmi says, “it’s good to volunteer somewhere... as you may not know how important it is until you’re there”. When asked about how she started volunteering for Kaiser she credited INALLAINCE for giving her the guidance and “confidence to keep going.”



Programs such as tailored day services afford participants the flexibility of support at college, work, volunteer locations or work-readiness activities.

# Support the Mission

INALLIANCE believes that adults with developmental disabilities have an absolute right and responsibility to participate fully and equally in society and to maximize their own quality of life.



When you donate, you help ensure that people with disabilities secure their right to inclusion, as contributing members of society.

Join us in our mission, visit:

**[www.inallianceinc.com](http://www.inallianceinc.com)**

INALLIANCE is a 501(c)(3) nonprofit organization, Federal ID 94-1677011. Your donation may be tax deductible.



**INALLIANCE**

**Sacramento**

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Sacramento, CA 98520

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Placerville, CA 95667

**North Valley**

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Wheatland, CA 95692

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